



## Praj Industries: Key Highlights



- Established in1984 by first generation technopreneur, Pramod Chaudhari (Executive Chairman)
- Offering innovative and sustainable solutions for Energy, Environment & Agri-Processing
- Experience and expertise in Process, Integration and Engineering
- Global Presence marquee customers and key partnerships
- Groundbreaking of South Asia's first 2<sup>nd</sup> Gen Ethanol Demonstration Plant
- Entry into HiPurity segment through acquisition
- Strong belief in social responsibility

### What we do













-Alcohol/ Ethanol plants -Brewery plants Water and Wastewater Treatment Systems

Critical
Process
Equipment &
Systems

HiPurity Systems

- Pharma
- Biotech
  - F&B
- Cosmetics

**Bio-Products** 

- -Distillery bioconsumables
- -Livestock, health & nutrition products
- -Human health & nutrition
  - -Biochemicals

## Praj Matrix – R & D Center

praj

- US\$ 25+ Million investment
  - 80,000 sq ft of Labs, Pilot Plants, and Offices
- 94 technologists and growing
  - 20 PhDs, 65 Masters
- 4 Technology COEs
  - Biology, Chemistry, Engineering
- 16 Well Equipped Labs
- ISO-9001-2008 Analytical Labs
- Pilot Plants
  - 1 tpd Cellulosic Ethanol pilot plant





Bench and Pilot scale facilities enable validation of scientific assumptions and rapid commercialization

### Praj Matrix - Focus Areas



Biofuels
Ethanol
Advanced Jet Fuels
Drop in Fuels

**Bio-chemicals** 

Pentose

Hexose

Lignin

Health and Wellness Products
Oleochemicals

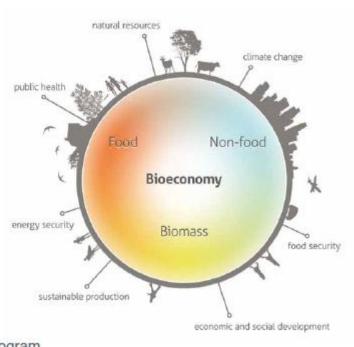
Advanced Strain Development COE for yeast engineering

## Biobased economy



Where <u>renewable feedstocks</u> are converted to higher value products including biofuels and renewable chemicals; or <u>microbial systems</u> are used to produce chemical intermediates or in the manufacture of

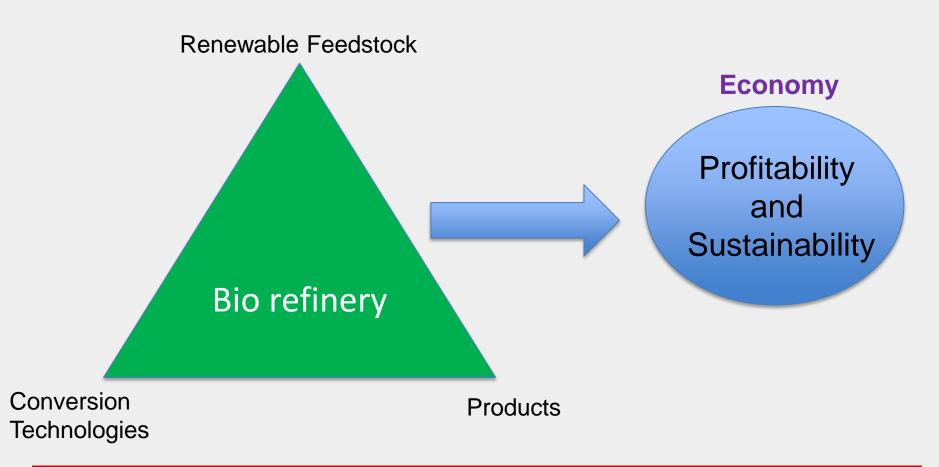
consumer products



From Becoteps program

## **Bio-economy and Bio refinery**

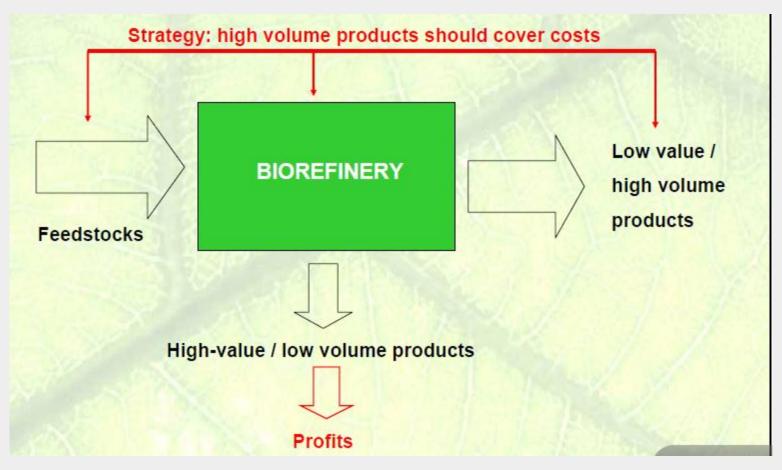




Development of Bio refinery: integral part of new Bio economy

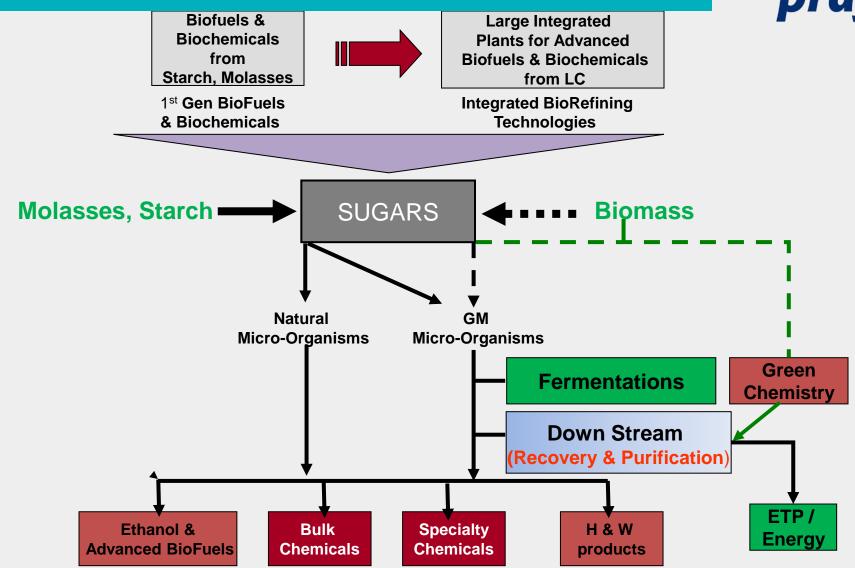
# **Bio-Refinery Concept**





# **Bio-Refinery Concept (Sugars)**





Opportunity to participate in the emerging Bio-Refinery space

# **PACE Program**







Demo Plant Design and Erection

Pilot Plant Trials

Pilot Plant

Bench Scale Experiments

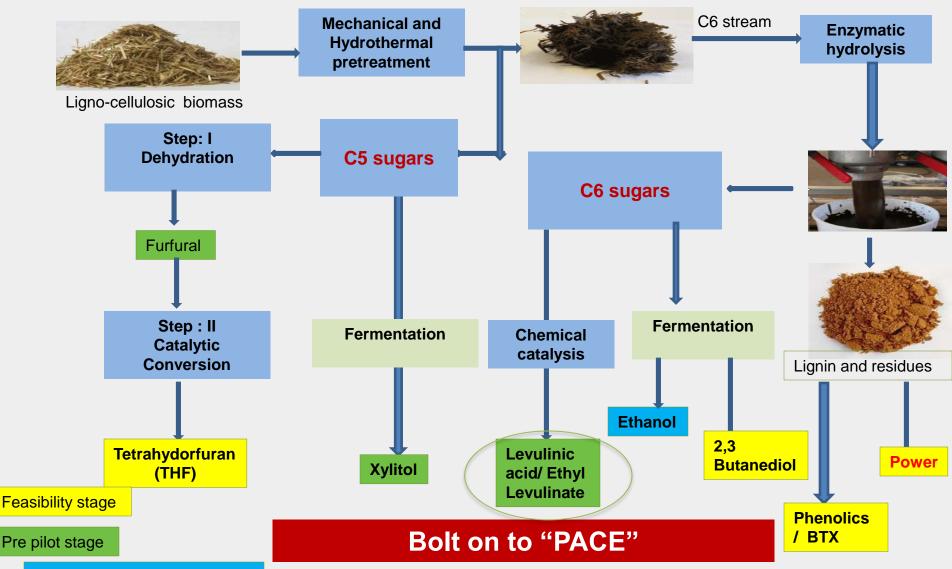
Bench Scale Facilities



2005 2006 2007 2008 2009 2014 2015

## The Praj "LC" Bio refinery

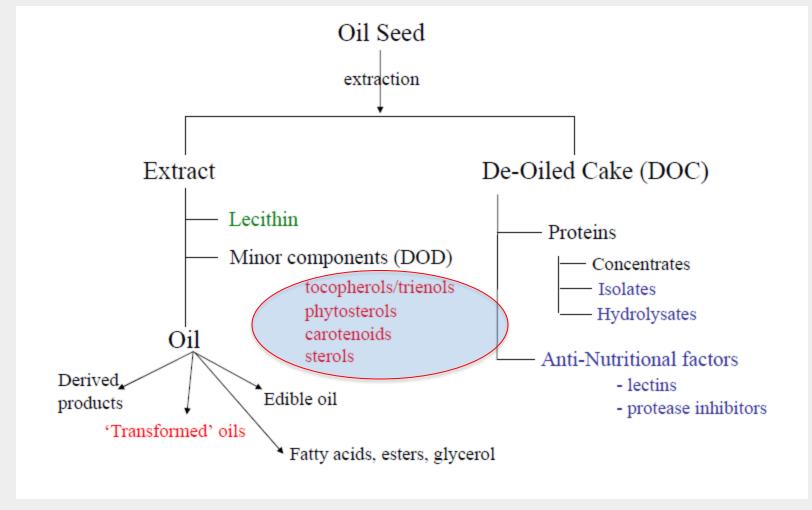




**Commercial Demo stage** 

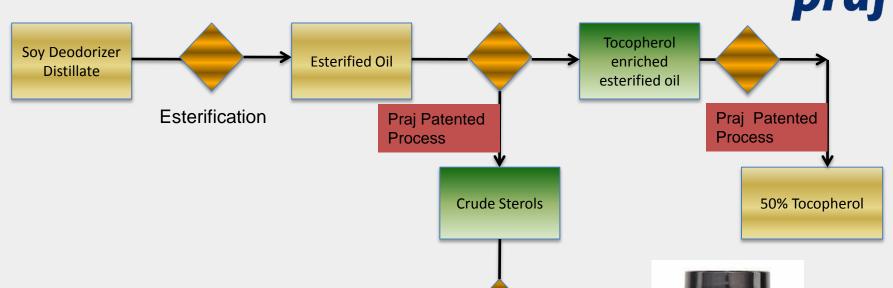
## Bio-Refinery Concept (Vegetable oil)





Value addition through valorization of DOD

# Praj – Soya oil Bio refinery



Praj Patented

**Process** 

90%

phytosterols

#### **Praj Technology Highlights**

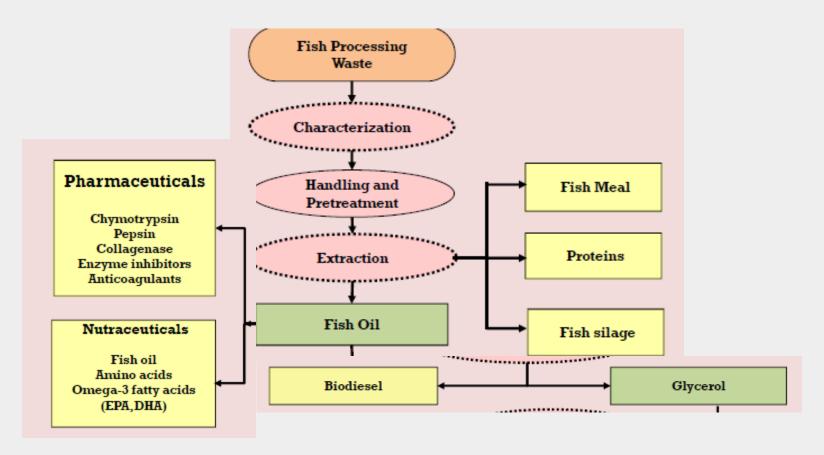
- Ability handle low quality feed stock
- Unique Esterification conditions
  - Environmentally friendly catalyst
- High recovery of phytosterols and tocopherol
- IP protected



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# Bio-Refinery Concept (Fish oil)

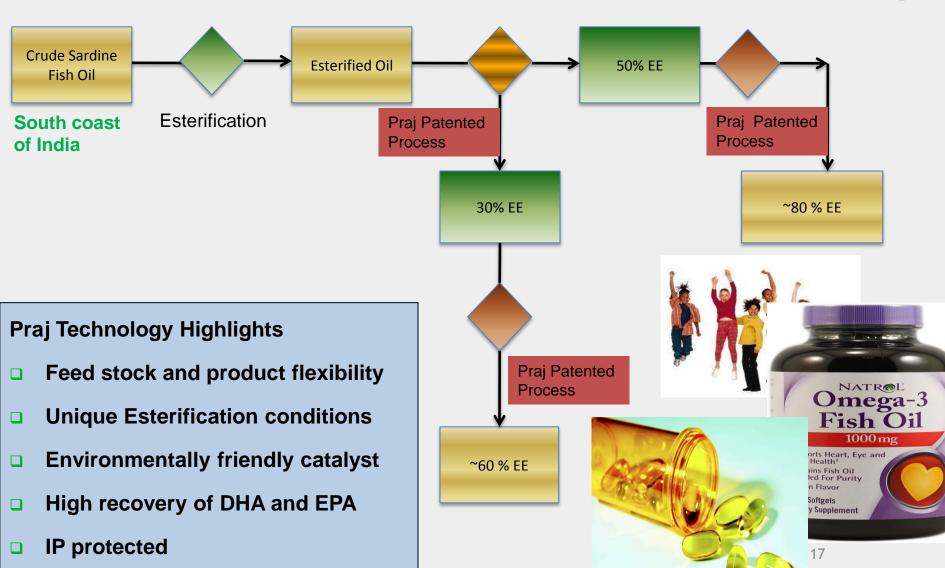




Value addition through valorization of Fish oil

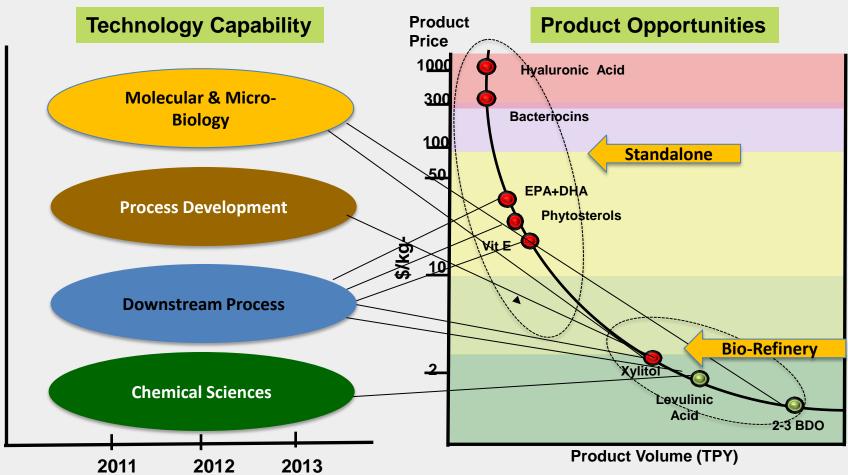
# Praj – Fish oil Bio refinery





#### **Biochemicals - Value Curve**





Effective Linkage of technology development to Business opportunities

### Challenges for bio economy



- Continuing biotech R&D in parallel with commercialization of products
- Flow of capital to finance construction of first-of-a-kind commercial biorefineries
- Establishing next generation feedstock supply chains
- Training a new workforce for the bioeconomy
- Ensuring pro industry regulatory atmosphere (use of GMO in industrial biotechnology)
- Increasing public awareness and support for industrial biotech processes and products

## **Proposed support mechanisms**



- Advancing the field of synthetic biology with a R&D Grants Program
- Establishing an R&D program to fund projects in industrial biotechnology for renewable chemicals, biobased products, and renewable specialty chemicals
- Providing grants for collaboration between academia (European) and industry (IFCPAR type)
- Providing grants for conducting environmental assessments for renewable chemicals and industrial products produced with industrial biotechnology
- Financing construction of bio refineries

#### **Collaboration Models**



Joint Development

- Sharing Resource
- Sharing IP
- Sharing Knowledge

**Process** 

Scale -up and optimization

- Process POC @ bench scale
- Partner invests for scale -up and optimization

**CRO** 

- Process development
- Process Scale -up
- · Partner spends and owns IP
- Praj works on specifics

Praj ΙP Spend Partner

Partnerships for sustainable future



